



### **Dow's Valuing Nature Journey**

**France Guertin** 

Engineered Natural Technology Leader & Valuing Nature Technology Leader Dow Environmental Technology Center

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### NATURE MOMENT



What if our human biome were benchmarked against Nature?



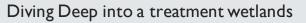


### PILOTS - BUILDING THE CASE FOR NATURE

- Rigorous scientific underpinnings & risk analysis
- Closing knowledge gaps
- Internal & external studies

## Conclusion

- Often significant cost savings
- Lower environmental footprint
- Co-benefits/ Stacked benefits And...
- Safe to Operate
- Invest in an appreciating asset
- Multi-functional!



Net Present Value versus Alternative: \$282 million







# 10 Years: Collaborating on the Value of Nature to Business



### Improved Business Decisions



#### **Business Processes**

### Valuing Nature Goal

Dow applies a business-decision process that values nature, which will deliver business value and natural capital value through projects that are good for the company and better for ecosystems.



Deliver \$1 billion in value through projects that are good for business and better for nature

Screen all capital and real estate projects, business development and new products for potential benefits and impacts to nature by 2020





# **Top-Down Goal**



## Technical foundation is critical but not sufficient...



**Bottom-Up Culture Change** 





# The Value Is Real







### Engineered Natural Technology- Applying elements of nature to engineered systems



Sus landscaping Leuna, Germany



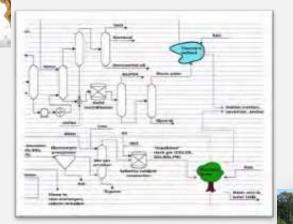




Boehlen Re-Use Germany



Terneuzen Recycle The Netherlands





Ash Pond Remediation Midland, MI



Bioswale, New Jersey



Pointe-Aux-Chênes, LA







Diagram Courtesy of Dr. Bhavik R Bakshi @ The Ohio State University. <sup>7</sup>

Fire Water Wetlands Elizabethtown, KY

# A Decade of Progress



DOW